

Milking Technology Consultant



Job type

Full-time position



Benefits

- A competitive salary package, including a performance-related bonus.
- An opportunity to invest in the business and become a shareholder.
- Training and development in our products and technical solutions.
- The opportunity to develop your technical and commercial capabilities, contribute to sales strategy and explore future opportunities in technical or account management roles.

Full job description

Job Description: Milking Technology Consultant



About The Dairy Group

The Dairy Group is a privately owned dairy consultancy business, with consultants working throughout the UK and overseas. We pride ourselves in providing independent advice and practical solutions to our clients. As dairy consultants we have developed a wide range of services to meet the needs of dairy farmers and those that operate in the dairy sector.

Our aim is to provide independent technical and business solutions to help our clients to secure their future and to achieve their objectives. Our clients have an increasing need for information and advice from our dairy specialists.



What you will do

As a Milking Technology Consultant, you will work closely with an established client base throughout the UK as well as actively developing new business opportunities.

You will:

- Provide technical consultancy in all areas of milk harvesting and milk quality to existing clients, new clients and colleagues.
- Be able to carry out ISO compliant static testing of milking systems as well as undertaking milking time evaluations and milk quality investigations.
- Analyse technical data from milk recording organisations, milking parlour software as well as software associated with parlour testing technology.
- Work closely with and assist manufacturers of milking and associated equipment.
- Receive appropriate training and equipment to allow you to carry out the required roles.
- Deliver on-farm training while sharing relevant research, field data and product developments with colleagues and clients.



Who we are looking for

We're looking for someone who is highly motivated, analytical, responsible, accountable and ready to own this role. You'll combine a strong foundation in milking technology with the confidence to build credibility among farmers, commercial equipment companies and colleagues. Extensive sales experience is not essential, but you should be able to connect technical advice with customer needs and develop commercial opportunities.

You will also need:

- A degree or relevant qualification in Animal Science, Animal Nutrition, Agricultural Science, Veterinary Science or a related discipline.
- Relevant practical, research, advisory or field experience in milk harvesting, livestock production or agriculture. Early-career applicants with the right technical foundation and potential are encouraged to apply.
- A willingness to attend practical milking sessions, requiring early morning starts and late evening finishes.
- The ability to interpret technical information and communicate it clearly through customer conversations, presentations, training and written content.
- Strong collaboration and relationship-building skills.
- Computer literate.
- A full clean driving licence and the willingness to travel regularly to customer sites throughout the UK.
- A willingness to work from home, while supported from the company office in Taunton.



What you will receive

As an employee of The Dairy Group, you will have an opportunity to be part of a well-established, independent, staff owned dairy consultancy business.

In addition, you will receive:

- A competitive salary package, including a performance-related bonus.
- An opportunity to invest in the business and become a shareholder.
- Training and development in our products and technical solutions.
- The opportunity to develop your technical and commercial capabilities, contribute to sales strategy and explore future opportunities in technical or account management roles.



Apply in strictest confidence by emailing your CV to karen.hobbs@thedairygroup.co.uk

